

The CLIMBER



You enjoy seeing the world from new perspectives. You naturally rebel against internal pressures, such as overconfidence in your own answers.

You are particularly strong in two of the rebel talents: perspective and novelty.

A **talent for perspective** allows you to see problems from many angles, and challenge your own thought patterns. You are not afraid to seek out better ways of framing a question.

A **talent for novelty** gives you a drive to explore the unfamiliar. You look beyond the obvious and embrace risk.

You have succeeded by rebelling against the internal psychological pressures that hold people back, and surprising people with your ability to change. **To develop your rebel talent**, you should work on combating external forces, such as the pressure we often feel to surround ourselves with like-minded people. Here's something to try tomorrow: Make a list of the people you commonly socialize or collaborate with, then identify one who is different from you, or challenges you, and make a plan to get to know them better.

About the test

This test is designed to assess a person's behavior at work and in life. Two dimensions are relevant for describing a rebel's behavior: (1) rebelling against external pressures, or the extent to which a person fights the tendency to conform to others' opinions, actions, and expectations, and defies stereotypical roles and beliefs; and (2) rebelling against internal pressures, or the extent to which an individual looks beyond their own perspective and rejects the comfortable in favor of the novel and challenging. The results map onto four quadrants, each representing a rebel type. (See the figure below.)

There is no good or bad type. Each comes with advantages and disadvantages — we all stand to learn, no matter what rebel type best describes us. The type of work you do, the country you live in, the culture of your family or organization — any of these factors may impact your rebel type. There is much about the dynamics of positive rebel behavior that remains unknown, but it is my hope that seeing the results of this simple test will help you appreciate

the constructive role rule-breaking can play — and maximize your own rebel potential.



External pressures are those felt from the outside, like the pressure to conform or accept stereotypical views. Internal pressures are those felt from the inside, like a preference for the familiar and comfortable.